

TO FRAME PLANS FOR TOURISTS

Committees Will
Work Out the
Details.

Another step, and a long one, was taken yesterday by the joint committee of the Chamber of Commerce and the Merchants' Association when, after hearing statements by F. C. Smith as to plans for the catching of the tourist trade which should gravitate to the American tropics, committees were named for the purpose of getting down to facts and figures on the working out of the suggestions.

The plans of the committee, in general, are being based on the expenditure of not less than \$25,000 a year, and every argument made was that the basis be put much higher. Should all the suggestions be carried out, there will be established here a central bureau, or office, in connection with which there may be a trade or product museum; a large number of folders distributed throughout the country, principally by the aid of the railroad companies, and agents placed in Coast cities to send travelers down this way. After this the development may be the advertising of the local attractions in the magazines, or the sending out of illustrated material broadcast.

The meeting was called to order by Chairman Wight, with Messrs. Cooke, Macfarlane, Spencer, Hall, Wilder, Waldron and Secretary Helm in attendance, and the work was taken up immediately, the chairman calling upon Mr. Smith for an expression of his views, based on his visit to the States during the early winter. Mr. Smith said that he had spent the three days of the session of the American Association of General Passenger and Ticket Agents in meeting the members and discussing with them the best methods of securing the attention of intending travelers, and afterwards visited the general passenger agents at their offices in the different large cities he visited.

"Everyone advocated a plan along similar lines. The agents said the first step should be the securing of a large number of folders along the lines of some of those sent out by the largest roads of the States, devoted to the attractions of Hawaii as a resort for visitors. At the same time, everyone of the gentlemen there said that they would do all in their power to have the folders distributed through the channels which, in the past, have proven of the highest value to the roads themselves.

"I reached the States too late to have material effect upon the winter advertising of the various railroad lines, and the result is that I will have to make another tour next year, with the hope of effecting more in this line. Some of the roads have taken up the matter of tours to Hawaii and are putting a line in their newspaper advertisements, and some again are sending out a leaflet. In case there shall be another edition of the New York Central's literature on tours, then I expect there will be mention of Hawaii.

"A second requisite would be the opening of an office in San Francisco or Los Angeles, with an agent who would keep in touch with the travelers, and who would be, as well, the distributor of the mass of printed matter which should be flooded all over the country. The office placed in San Francisco would be in touch with Los Angeles, and there might thus be found some people who would come here for a short stop. After these would come the advertising in magazines. This is highly regarded by the railroad men, for the magazines are read everywhere. For instance, in the event of the inauguration of some special train, the railroad putting it on will spend tens, or even hundreds, of thousands of dollars in making it known before it has made a trip.

"To get tourists they should be reached at their homes before they have made their plans for the winter trips. That is the place to do the work, and it should be done during the summer and fall. Of course, by the maintenance of a bureau at Los Angeles there might be a number of people taken away from Los Angeles, after they have come there to spend the winter, but there could be no great reliance placed upon such trade. As it now stands I expect there will be increased tourist trade here during this winter and that next winter there will be an immense increase over the past."

Mr. Smith showed a folder which he had secured and made the basis of a bid for a block of 100,000 in San Francisco. These would cost \$1,950 ready for distribution.

Chairman Wight said that the plan which appealed to him was the making of a start first by the inauguration of a central bureau here, with a man in charge who could be depended upon to meet strangers and show them the courtesies and give them information.

Another statement was made to the committee, outlining a plan for the combination of the trade bodies of the city for the purpose of maintaining one central room, which might be made at once a trade or product museum and a meeting place for the trade bodies, the curator of the museum and the secretary of the organizations being combined in one person. From this bureau the advertising matter might be sent out, and there would be a center from which the work would emanate.

C. M. Cooke said that he thought this a good plan, and told of the existence of a product museum in Los Angeles

HAWAII'S BAND DATES BACK TO DAYS OF KAMEHAMEHA V.

Kappelmeister Berger Has Had Charge of It
Ever Since That Time—Sent Here by Prussian War Ministry at King's Request.

It was in 1872 that the Hawaiian government requested the Prussian war ministry to send a competent army musician to instruct the Hawaiian Government band. Professor Henry Berger had passed his examination as army bandmaster in 1871 and was one of twelve summoned for closed tests to decide upon the successful master. Professor Berger was chosen and left for Honolulu at once, arriving in June, 1872, the ruling monarch at that time being Kamehameha V.

Professor Berger found twelve native musicians who had been under the tuition of a Mr. Northcote and also M. Medina. He saw that there was a deal of native talent but that it needed an immense amount of drilling. He went to work with a will, making his first public appearance at the Fourth of July celebration of that year, and giving the first of that series of concerts, which is still going on, at Emma Square July 6th, 1872.

From this time on the history of the band has been one of progression. Upon the death of Kamehameha V in December, 1872, the music makers found even a greater patron in Lunalilo, who succeeded him. The new king was very fond of music and had the band about him whenever possible. During his last illness, when he was conveyed to Kailua, Hawaii, he took the band, which had increased to eighteen members with him, and it cheered his last hours. Each change in rulers seemed to be for the better, for upon the accession of King Kalakaua in 1874, there sprang up that interest in the band which was destined to make it truly famous. Throughout his entire life he was the consistent friend of his musicians. During 1876 Professor Berger's term of furlough being up, he returned to Prussia, reported to his home government and again entered the army as bandmaster. He had married here and his wife could not stand the severe climate so he left the service of Emperor Wilhelm I and returned to make Hawaii his home.

He at once entered upon the service of building up the band with renewed vigor. He introduced the higher grade of orchestral instruments and had each member add to his capacity by learning to play a stringed instrument. There were three years of hard work in this development, and it was not until there had been many trials and many failures that the band, about the middle of the eighties, took its present form of both band and orchestra.

It was in 1883 that the band was given its greatest impetus. At that time it was engaged to go to San Francisco to take part in the Knights Templars convocation. Professor Berger took with him his full corps of musicians and so thoroughly had he drilled his band that out of twenty-three competing organizations and how attractive it was made. He also said that he thought there might be secured a combination of the Kaplani estate whereby there might be a union or neighboring of the proposed trade museum with that which is proposed to make of the King and Queen, and thereby giving an uptown museum which would attract and entertain visitors to the city.

On motion of F. W. Macfarlane a committee was appointed for the purpose of gathering together and submitting matter for the proposed folder, with bids for the printing of the folders. Secretary Helm thought there should be a general working plan thought out first, but this was laid over for a time. The committee appointed under the motion consisted of Messrs. Macfarlane, Spencer, and Wilder.

A second committee was appointed to investigate and report upon the advisability of organizing a permanent bureau, with a location for suitable rooms and the propriety of maintaining a trade exhibit, with an executive officer of such work as might come before them. Messrs. Cooke, Hall, and Waldron will have charge of the work. Chairman Wight and Secretary Helm were named on the committee to have in charge investigations as to the necessity for representation on the Coast and on the mainland generally.

There was a general and wide discussion as to the amount of money that might be expected to be spent and the scope of the work, the committee adjourning to the call of the chairman. It being said that two weeks might give time enough for the efforts to be made.

QUEEN DOWAGER'S BIRTHDAY HONORED

(From Thursday's Daily.)

The birthday of the late Queen Dowager Kaplani was celebrated yesterday in the usual way of covering her coffin, which rests with those of the Kalakaua dynasty in the Royal Mausoleum, with masses of lilua and carnation leis, malle and beautiful clusters of flowers. There was also a miniature yacht race in the harbor.

The ceremony at the Mausoleum took place during the forenoon. Prince and Princess Kawannakoa were unable to be present and Prince and Princess Kanihikiau are now on Hawaii, but

izations the Hawaiian Band was chosen to lead the grand parade. On other occasions the band has been taken to the States, each time being received with the greatest enthusiasm.

The work of Kappelmeister Berger in connection with the development of the Hawaiian band has been one filled with hard and consistent effort. When he arrived he found a people naturally musical, but without knowledge of its expression. He has drilled the band most thoroughly in every respect. He personally has taught each player how to handle his instrument and the orchestral success is due more to the thorough training the men received at his hands than to any natural aptitude.

Upon his arrival Professor Berger found in the person of Governor Dominis a true friend. During all the early years of band development Governor Dominis saw to it that the band was cared for in appropriations, and in many ways showed his friendship and interest. It was natural then that the first piece of music composed by the new leader was the "John Dominis March." This selection was a great favorite not only with the men but with the people in the earlier days, and is played occasionally yet. Soon after he became a permanent resident on the islands.

Professor Berger began his collection of Hawaiian airs known as "Mele Hawaii." This collection, which he arranged for the band and orchestra, is most complete in that it has been the foundation of much of the modern Hawaiian music, and includes the best known numbers. Kalakaua and Liliuokalani each composed works which were orchestrated by the leader, and are still prominent selections in the band's repertoire.

Not only was this work done but Professor Berger for fifteen years played the organ at Kawaiahaeo church and for five years was singing instructor in the public schools. He organized the band at the Reform School and that of the Kamehameha School, and is responsible for perhaps a dozen musical organizations in the islands. He composed the national anthem and to him is due the great musical development among the people.

The service of the Hawaiian band under Berger has been remarkable. In addition to the thousands of public concerts which he has given, he has played upon the national holidays of all nations at the various embassies and consulates, has played at charitable concerts and at affairs of every character, had led the army of three kings and one queen here; played with the victorious force of two Prussian sovereigns as well as in the navy of his native land; under the changing political regimes here, and is at length an American citizen. The present band with its thirty members represents the devotion of a leader to his organization during thirty years of trying life.

they were represented by friends and the old retainers of the late Queen, all bearing armful of leis, greens and flowers which were tenderly laid upon the casket of the late dowager. The casket of King Kalakaua was similarly laden as were each of the coffins of the other members of the royal family. An old singer was present and chanted the mele relating to the Queen.

MINIATURE YACHT RACES.

Eleven miniature yachts participated in the race held yesterday and of course the same number of canoes followed the yachts over the course which was to the bell buoy from the new Bishop wharves and return, finishing at the lighthouse. The yacht A. W. K. won easily. With the yacht Olli the second place was won by Su, and Ekela took the third prize with Wild Swan. The other boats which participated in the race were: No. 10, "Liholihi," De Fries; No. 8, "Malle Ilma," L. Su; No. 14, "Kaelele," Lino; No. 5, "Healani," Kakuwaili; No. 11, "Calabash," Brady; No. 1, "Malihini," A. Smith, Jr.; No. 12, "Tea Pot," Prince David; and No. 6, "Millauani," Hall.

Would-be Lyncher Convicted.

A. Benovitz and M. Souza, who were arrested Saturday for maltreating a deaf and dumb boy named Moadillili by beating him and then hanging him from a tree limb, were convicted in Judge Wilcox's court yesterday morning and each sentenced to three months in Oahu prison.

Chamberlain's Cough Remedy is intended especially for coughs, colds, croup, whooping cough and influenza. It has become famous for its cures of these diseases over a large part of the civilized world. The most flattering testimonials have been received, giving accounts of its good works; of the aggravating and persistent coughs it has cured; of severe colds that have yielded promptly to its soothing effects, and of the dangerous attacks of croup it has cured, often saving the life of the child. The extensive use of it for whooping cough, has shown that it robs that disease of all dangerous results. It is especially prized by mothers because it contains nothing injurious and there is not the least danger in giving it, even to babies. It always cures and cures quickly. All dealers and druggists sell it. Benson, Smith & Co., Ltd., agents for Hawaii.

USE BREAD FRUIT POI

Maui Natives Are
Short of
Taro.

Taro has become so scarce on Maui that the natives are substituting breadfruit for it, in the manufacture of poi. On all the islands there is a scarcity of taro owing to the many diseases which of late years have attacked the plant, but as far as known there has never been any general movement to substitute breadfruit for the more nutritious taro. Breadfruit poi is said to ferment easily, and becomes a violent intoxicant if left to stand even a short time.

Dr. A. J. McGettigan the government physician at Hana, Maui, in a report to the Board of Health recommends that the Board attempt to devise some method which would induce native Hawaiians to eat more and better food. He says: "Taro is scarce and they substitute breadfruit poi for it. Instructions (practical) to the school children, in the art of cooking, and impressing them with the necessity of a varied diet might be of some benefit."

The Board of Health has as yet taken no action upon the recommendation of Dr. McGettigan though it is pretty generally known that the supply of taro is becoming exhausted all over the islands. The matter will probably be considered at some future meeting.

Dr. H. Wood the government physician at Wailua, Oahu, asks the Board of Health if it has the power to stop the building of insanitary shacks. He says there are a number in the Wailua district which are a distinct menace to the public health.

Dr. Wood reports a great improvement, however in the sanitary conditions of his district. He says: "The managers of rice plantations have practically followed all of my suggestions in regard to drainage, cleaning of cesspools, pig pens, etc., in some cases going to considerable expense. Twenty-eight dwellings have been raised from the ground surface and made sanitary. Eight pig pens have been removed from positions near homes and placed at a distance."

Reports of typhoid fever are frequent from all government physicians aside from the report of twenty-seven cases at North Hilo. Three cases are reported from the Kau district and one each from the following districts: Waimea, Kauai; Wailua, Oahu; Kihel, Maui; and Puna, Hawaii. Two cases of measles are reported from the Hamakua district on Hawaii.

Sailors May Go On Strike.

Another big sailors' strike is said to have broken out in Australia. There are many steamers in the trade there, and some time ago ship owners and sailors entered into an agreement that if there was a falling off in trade the men were to accept a reduction of ten shillings a month in their wages after January 1. Now the ship owners claim that business has fallen off, and are trying to enforce the bargain for a reduction; but the sailors say business is as good as formerly, and will accept no decrease in their pay.

I Make Strong MEN



of the puniest, weakest specimens of manhood, I care not how long they have suffered, nor what has failed to cure them. This is no idle boast, as I have done it for thousands, and many of them had spent from one dollar to five hundred without obtaining relief before coming to me as a last resort. My

Dr. McLaughlin's Electric Belt

Is a positive cure for all weaknesses in man or woman. It is a wonderful tonic, a vitalizer. When you arise in the morning after having worn it all night, you feel the vigor of youth in your veins. It floods the body with warm, glowing vitality that makes the nerves strong, quickens the circulation, restores natural vigor and makes its wearer feel like one born again.

MAKES YOU OVER—It beats the world for building up a person broken down from dissipation and neglect of the laws of nature. No matter what your trouble is you can be made better and stronger by using this wonderful Belt. It pours glowing vitality into the body, and that does wonders. Try it and save doctor bills and useless suffering. It cures Rheumatism, Back Pains and all organic weaknesses.

READ MY BOOK—I have a book which every man should read (one for women also). It tells the facts that are of interest to every man who wants to remain young in vitality at any age. Send for this book today if you can't call. I will mail it sealed, free. If you call I will give you a free test. Remember, my Belt does not burn, though you feel the current and can regulate it. I warrant it to give a strong current for years, though no one who uses it right needs it over three months. Cut this out and act today.

DR. M. E. McLAUGHLIN, 906 Market Street, San Francisco, Cal.
Never Sold by Drug Stores or Agents.

Low Wheel Buggies at Cost

To dispose of our stock of Low Wheel Rubber Tired Buggies, we will sell them at cost.

Former Price	\$160.	Now	\$125.
"	"	175.	" 135.
"	"	200.	" 160.
"	"	250.	" 200.

Note these figures—Nothing like them were offered before. Substantial reductions on all other vehicles. Harness, Whips, etc. likewise reduced.

Pacific Vehicle & Supply Co., Ltd.
Beretania St., Near Fort.

Castle & Cooke.

—LIMITED—

LIFE and FIRE
INSURANCE
AGENTS. . .

AGENTS FOR
New England Mutual Life Insurance Co.
OF BOSTON.
Aetna Life Insurance Company
OF HARTFORD.

A Record Passage.

PORT TOWNSEND, Wash., Dec. 16.—The German ship Alsterberg arrived this morning sixty-eight days and twelve hours from Montevideo. This establishes a new record for this passage. The Alsterberg has saved her charter which would have been cancelled on December 31st. By making the

Order Your

Lemon Soda,
Root Beer,
Ginger Ale,
Cream Soda,
Orange Cider,
Pineapple Cider,
Kamel,
strawberry,
Sarsaparilla
and Iron

from an old house with an established reputation. Free delivery to all parts of the city and Waikiki.

Consolidated Soda Water Works

COMPANY, LTD.
Telephone Main 71.
Works 601 Fort street.

fast passage the Alsterberg has saved her owners about \$12,500.

Another Rockefeller Million.

CHICAGO, DEC. 16.—Another contribution of \$1,000,000 from John D. Rockefeller to the University of Chicago was announced at the convocation this afternoon.

The Pacific Hardware Co., Ltd.

Household Department, Bethel Street.

Special Closing Out Sale of Surplus Stock to
Make Room for New Holiday Goods Which Must be
Opened at Once. DON'T MISS THE BARGAINS.

15c. Steel Chopping Knives, now... 5c.
Bread knives with carved handles,
always sold at 50c., only... 25c.
White enamelled cream jugs... 20c.
Best quality ice picks, each... 20c.
Scotch granite drinking cups... 10c.
White enamelled dust pans, 2 sizes,
very strong, will last for years,
choice... 20c.
Gray enamelled pierced dippers and
skimmers, your choice, each... 10c.
Plated knives and forks, 1/2 dozen
each in lined box, choice, box... 75c.
Table spoons, silver steel, 3 different
patterns, always 75c. dozen, now... 50c.
Tea spoons, silver steel, per doz... 25c.
Tin tea and coffee pots, 1 quart... 10c.
2 quarts... 15c.
3 quarts... 20c.
4 quarts... 25c.

SOME OF
THE LOTS
ARE SMALL,
BUT WILL BE
REPLACED
BY OTHERS
AS SOON AS
SOLD.

White enamelled tea pots, should be
75c. Special sale price... 35c.
White enamelled coffee pots, very
durable, always clean, your choice 40c.
Tubed cake pans, gray enamelled,
always 25 and 30c. each, choice,
any size... 10c.
Carving knives and forks, best steel,
stag handles, cheap at \$2.00 per
set, now per set... \$1.50
Carving knives and forks, extra
good and strong, should be \$1.25,
a bargain, per set... 75c.
Sixty-cent Christy meat knives only 25c.
White enamelled scoops from 40c. to 25c.
Gray enamelled candlesticks, only 10c.
Gray enamelled coffee crushers, 1-lb. 15c.
Tin sauce pans with covers, 1 qt. 10c.
2 qts. 15c.; 3 qts. 15c.; 4 qts. 15c.
6 qts. 20c.
Tin covered buckets, 1/2 qt. 5c.; 1 qt. 5c.;
1 1/2 qt. 5c.; 2 qts. 10c.; 3 qts. 10c.; 4 qts. 10c.;
5 qts. 10c.

The Pacific Hardware Co., Ltd.

Household Department, Bethel Street.